

ABSTRAK

Praktik jual beli yang dilakukan masyarakat di Desa Pandabah yakni jual beli secara pesanan (salam). Tujuan dari penelitian ini adalah untuk mengetahui praktik jual beli *bedel* dengan sistem pesanan yang dilakukan para sopir truk selaku penjual di Desa Pandabah Kecamatan Kamal Kabupaten Bangkalan dan untuk mengetahui perspektif salam terhadap praktik jual beli *bedel* dengan sistem pesanan di Desa Pandabah Kecamatan Kamal Kabupaten Bangkalan.

Penelitian ini termasuk dalam penelitian kualitatif dengan jenis penelitian lapangan (*field research*). Dengan menggunakan pendekatan empiris normatif. Sedangkan teknik pengumpulan data dalam penelitian ini menggunakan metode observasi, wawancara serta dokumentasi. Analisis data menggunakan teknik analisis kualitatif deskriptif, yang menganalisis penelitian sesuai dengan kejadian-kejadian, fenomena-fenomena, serta data-data yang terjadi di lapangan sesuai dengan kenyataan serta sesuai dengan tujuan penelitian.

Hasil penelitian yang dilakukan di Desa Pandabah bahwasannya praktik jual beli bedel yang dilakukan oleh warga Desa Pandabah diawali pemesanan dari pembeli kepada sopir truk sebagai penjual. Pelaksanaan jual beli bedel ini didasarkan atas dasar pemesanan dan kesepakatan antara penjual dan pembeli. Penjual akan menaksir untuk menentukan harga bedel yang akan dikirim dari Desa Pandabah ke lokasi pemesanan dari pembeli. Pembeli membayar dengan uang tunai saat bedel telah dikirim ke lokasi pembeli. Praktik jual beli bedel dengan sistem pemesanan yang dilakukan oleh para penjual dan pembeli bedel di Desa Pandabah Kecamatan Kamal terdapat salah satu syarat salam yang belum dipenuhi yaitu pembayarannya dilakukan saat akad berlangsung di awal. Sementara masyarakat membayar di akhir saat bedel telah dikirim.

Kata Kunci: *Jual Beli Pesanan, Salam*

Moh Qosim Junaidi Review of the salam contract on the practice of buying and selling orders for limestone backfill (bedel) in Pandabah Village, Kamal District, Bangkalan Regency Under to guidance of **Ach. Mus'if, S.H.I., M.A**

ABSTRACT

The practice of buying and selling carried out by the people in Pandabah Village is buying and selling by order (salam). The purpose of this study was to determine the practice of buying and selling bedel with an order system carried out by truck drivers as sellers in Pandabah Village, Kamal District, Bangkalan Regency and to find out the salam perspective on the practice of buying and selling bedel with an order system in Pandabah Village, Kamal District, Bangkalan Regency.

This research is included in qualitative research with the type of field research (field research). By using a normative empirical approach. While the data collection techniques in this study used observation, interviews and documentation. Data analysis uses descriptive qualitative analysis techniques, which analyze research according to events, phenomena, and data that occur in the field in accordance with reality and in accordance with research objectives.

The results of research conducted in Pandabah Village show that the practice of buying and selling bedel is carried out by residents of Pandabah Village at the beginning of the order from the buyer to the truck driver as the seller. The implementation of bedel buying and selling is based on an order and an agreement between the seller and the buyer. The seller will estimate to determine the price of the bedel that will be sent from Pandabah Village to the location of the order from the buyer. The buyer pays in cash when the bedel has been sent to the buyer's location. The practice of buying and selling bedel with an ordering system carried out by bedel sellers and buyers in Pandabah Village, Kamal District, has one of the conditions for salam that has not been fulfilled, namely payment is made when the contract takes place at the beginning. While the community pays at the end when the bedel has been sent.

Keywords: *Buying and selling orders, Salam*