

## ABSTRACT

Maarif. Moch Cholil. 12.05.000.111.49. *An Analysis of Refusal Strategies Used By The Student of Yan Bu'ul Hikmah Islamic Boarding School*. Thesis. English Study Program of Faculty of Social and Cultural Sciences, Trunojoyo University of Madura. Advisor: Iqbal Nurul Azhar, S.S, M.Hum.,

This study aims to analyze the systems and the types of refusal strategies used by students in *Yanbu'ulHikmah* Islamic Boarding School in Burneh. The data are identified and analyzed based on the theory of the system of refusal strategies proposed by Beebee, L. M. Takahashi, T, (1990) and the theory of the types of refusal strategies proposed by Brown and Levinson (1987).

This study is conducted by applying a qualitative research design proposed by Bogdan and Biklen (1982). The data of this study are the utterances that contain the system and the types of refusal strategies. The data are collected by using content analysis proposed by Krippendorff (2012). In analyzing the data, the writer uses interactive data analysis proposed by Miles and Huberman (1994).

In findings, the writer found out 22 data which are classified into two systems of refusal strategies. There are 4 data that are classified as direct refusal, and 18 data that are classified as indirect refusal. The writer found 22 data which are classified into three types of refusal strategies. Positive politeness strategies have 6 data. The six data of positive politeness strategies are divided into new solution (4 data) and promise (2 data). However, the use of excuse and show sympathy is not found. Negative politeness strategies have 3 data. The three data indicate explicitness, but the expression of refusal in less coercive way to minimize impingement is not found. There are 13 data indicate as Off-record strategies.

**Keywords:** Refusal Strategy, The Systems and The Types of Refusal Strategies. *Yanbu'ul Hikmah*.

## TABLE OF CONTENTS

|                                                           |             |
|-----------------------------------------------------------|-------------|
| <b>APPROVAL SHEET .....</b>                               | <b>iii</b>  |
| <b>PRONOUNCEMENT OF THESIS ORIGINALITY .....</b>          | <b>iv</b>   |
| <b>MOTTO .....</b>                                        | <b>v</b>    |
| <b>DEDICATION.....</b>                                    | <b>vi</b>   |
| <b>PRONOUNCEMENT OF THESIS PUBLISHING AGREEMENT .....</b> | <b>vii</b>  |
| <b>ACKNOWLEDGMENTS .....</b>                              | <b>viii</b> |
| <b>ABSTRACTS.....</b>                                     | <b>x</b>    |
| <b>TABLE OF CONTENTS.....</b>                             | <b>xi</b>   |
| <b>LIST OF TABLES .....</b>                               | <b>xiii</b> |

### **CHAPTER I : INTRODUCTION**

|                                              |   |
|----------------------------------------------|---|
| 1.1 Background of the Study .....            | 1 |
| 1.2 Statements of the Research Problem ..... | 3 |
| 1.3 Objectives of the Study .....            | 4 |
| 1.4 Significances of the Study .....         | 4 |
| 1.5 Scope and Limitation of the Study .....  | 4 |

### **CHAPTER II : REVIEW OF RELATED LITERATURE**

|                                                                                                        |    |
|--------------------------------------------------------------------------------------------------------|----|
| 2.1 theoretical framework .....                                                                        | 5  |
| 2.1.1 Pragmatics.....                                                                                  | 5  |
| 2.2 Systems of Refusal Strategies .....                                                                | 6  |
| 2.2.1 Direct Refusal System.....                                                                       | 6  |
| 2.2.2 Indirect Refusal System .....                                                                    | 7  |
| 2.3 Types of Refusal Strategies.....                                                                   | 8  |
| 2.3.1 Positive Politeness Strategies.....                                                              | 8  |
| 2.3.1.1 Claim Common Ground, Solidarity .....                                                          | 8  |
| 2.3.1.2 Offer of Refair / New solution .....                                                           | 9  |
| 2.3.1.3 Use Excuses .....                                                                              | 9  |
| 2.3.1.4 Promise.....                                                                                   | 10 |
| 2.3.1.5 Show Sympathy and Consideration First.....                                                     | 10 |
| 2.3.2 Negative Politeness Strategies/ Bold On-record Strategies .....                                  | 10 |
| 2.3.2.1 Explicit and Direct Expression of Refusal .....                                                | 11 |
| 2.3.2.2 Expression of Refusal in A Less Coercive Way to Minimize The<br>Impingement on The Hearer..... | 11 |
| 2.3.3 Off-record Strategies.....                                                                       | 12 |
| 2.3.3.1 Give Hints .....                                                                               | 12 |
| 2.3.3.2 Be Ambiguous or Vague .....                                                                    | 12 |
| 2.3.3.3 Be Avasive, Transfer to Another Topic .....                                                    | 13 |
| 2.3.3.4 Use Body Language .....                                                                        | 13 |

|                            |    |
|----------------------------|----|
| 2.4 Previous Studies ..... | 13 |
|----------------------------|----|

### **CHAPTER III : RESEARCH METHODOLOGY**

|                                   |    |
|-----------------------------------|----|
| 3.1 Research Design .....         | 15 |
| 3.2 Source of Data and Data ..... | 15 |
| 3.3 Research Instrument .....     | 16 |
| 3.4 Data Collection.....          | 16 |
| 3.5 Data Analysis .....           | 17 |

### **CHAPTER IV : FINDINGS AND DISCUSSION**

|                                              |    |
|----------------------------------------------|----|
| 4.1 Findings .....                           | 20 |
| 4.2 Discussions .....                        | 23 |
| 4.2.1 Systems of Refusal Strategies. ....    | 23 |
| 4.2.1.1 Direct Refusal System.....           | 24 |
| 4.2.1.2 Indirect Refusal System .....        | 27 |
| 4.2.2 Types of Refusal Strategies .....      | 39 |
| 4.2.2.1 Positive Politeness Strategies.....  | 39 |
| 4.2.2.2 Negative Politeness Strategies ..... | 44 |
| 4.2.2.3 Off -Record Strategies.....          | 46 |

### **CHAPTER V: CONCLUSIONS AND SUGGESTIONS**

|                       |    |
|-----------------------|----|
| 5.1 Conclusions ..... | 57 |
| 5.2 Suggestions ..... | 58 |

### **REFERENCES**

### **APPENDIXES**

## LIST OF TABLES

|           |                                            |    |
|-----------|--------------------------------------------|----|
| Table 4.1 | <i>Systems of Refusal Strategies</i> ..... | 21 |
| Table 4.2 | <i>Types of Refusal Strategies</i> .....   | 22 |